

# Quantity, Risk, and Return

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## Research question

Expected stock returns: why different stocks earn different returns?

- ▶ In theory: risk  
investors are risk averse, require compensation for bearing risk  
⇒ high-risk high-return
- ▶ Empirical challenges:
  - high-risk high-return is elusive in data (e.g., flat SML)
  - risk-based models ( $\beta$ ) hardly predict stock returns  
vs. machine learning + characteristics: unstructured predictions

What is missing in factor pricing?

## Integrate **quantity** into risk-return modeling

- APT: expected stock return driven by factor exposures ( $\beta$ )

$$\mathbb{E}_t r_{i,t+1} = \sum_k \mu_{k,t} \beta_{i,k,t}$$

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- APT: expected stock return driven by factor exposures ( $\beta$ )

$$\mathbb{E}_t r_{i,t+1} = \sum_k \mu_{k,t} \beta_{i,k,t}$$

- Add **quantity** ( $q_{k,t}$ , factor-level time series)

- model:

$$\mu_{k,t} = \lambda_k q_{k,t}$$

- $q$   $\uparrow$ : sophisticated investors **buying** factor risk recently  
constructed as retail selling via mutual fund flow-induced trading (FIT)
  - finding: strong  $q$ - $\mu$  positive association (for almost all factors)
  - interpretation: hold more **quantity**  $\Rightarrow$  greater risk compensation

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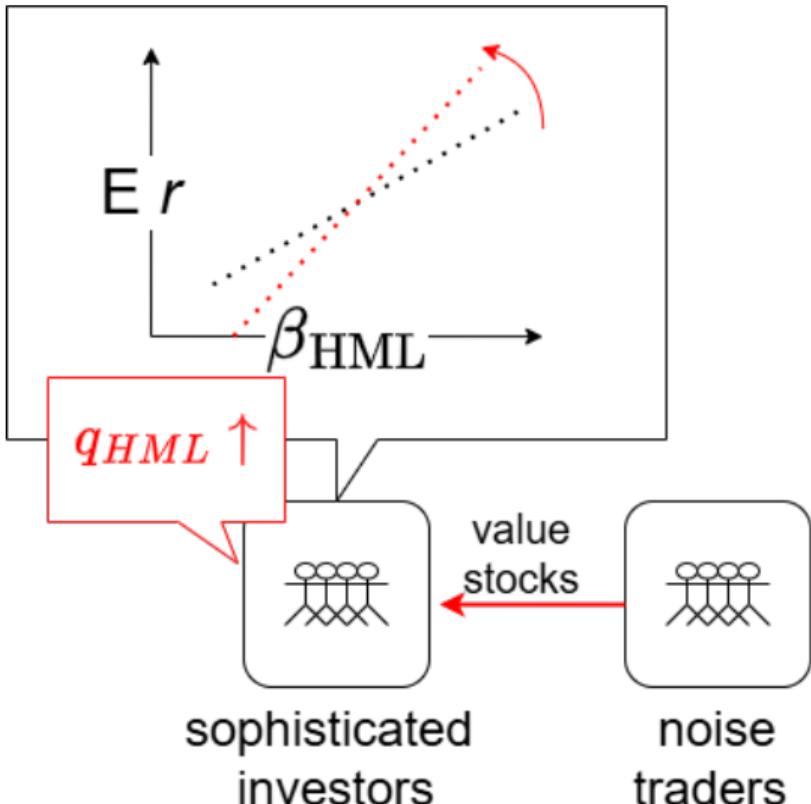
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Together:

- “ $\beta$ -times-**quantity**” (BTQ) predicts stock returns (OOS  $R^2 \approx 1\% \gtrapprox$  ML sota)

$$r_{i,t+1} \sim \beta_{i,k,t} q_{k,t} \quad \text{vs. canonical} \quad r_{i,t+1} \sim \beta_{i,k,t}$$



Expected stock return  $\mathbb{E}_t r_{i,t+1}$  depends on:

- not only factor loading  $\beta_{i,k,t}$ ,
- but also  $q_{k,t}$

## Construct $q_{k,t}$

the quantity of factor risk absorbed by sophisticated investors recently

- ▶ Stock-level flows:

$\$flow_{i,t}^{\text{stock}} = -$  mutual fund flow-induced trading of stock  $i$  at month  $t$

$\$flow^{\text{stock}} \uparrow$  : retail selling or sophisticated buying

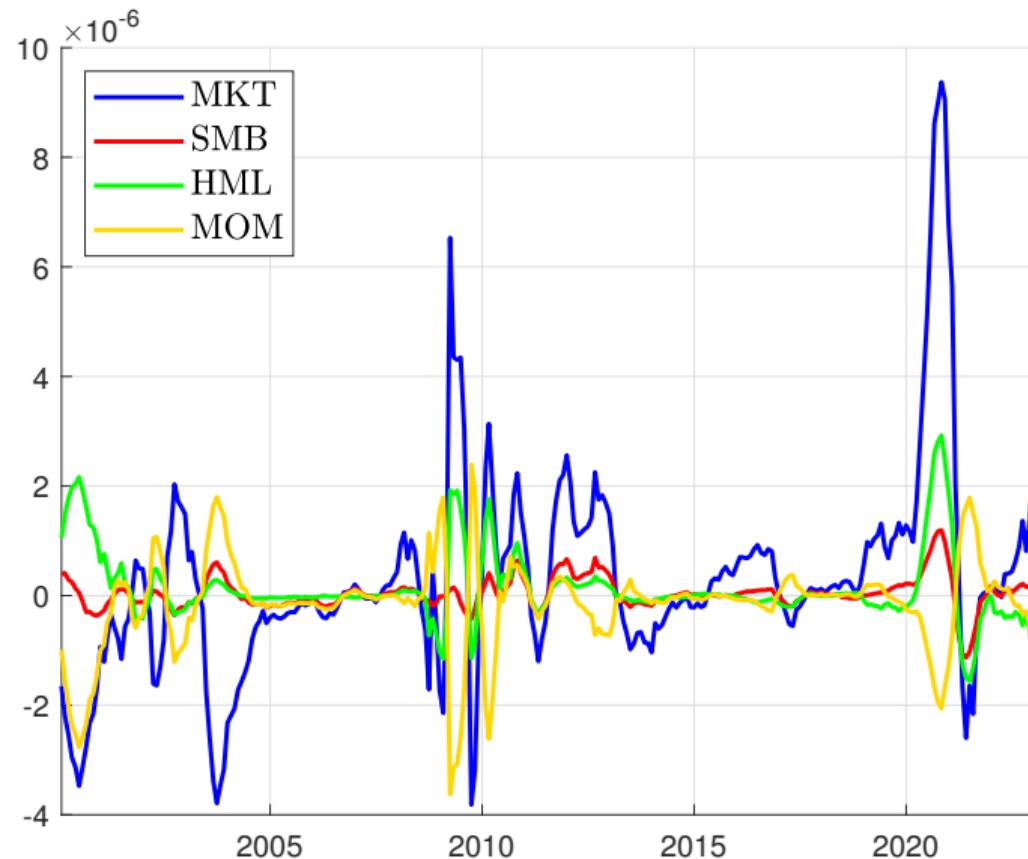
- ▶ Aggregate stock-level flow to factor-level

$$\text{flow}_{k,t}^{\text{factor}} := \sum_{\text{stock } i} \$flow_{i,t}^{\text{stock}} \text{COV}_{i,k,t}$$

$\uparrow$   
stock's **exposure** to factor  $k$

- ▶ Accumulate flow in recent six months, with normalization

## Construction result: $\tilde{q}_{k,t}$ time-series plot

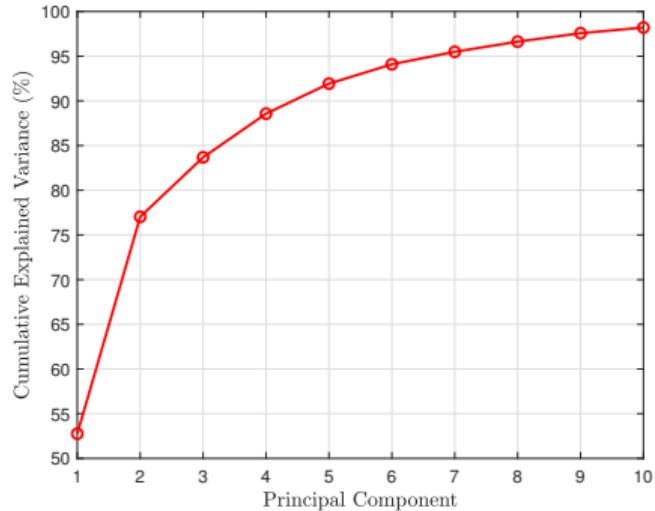


*q*'s are not highly correlated across factors  
robust evidence across different factors

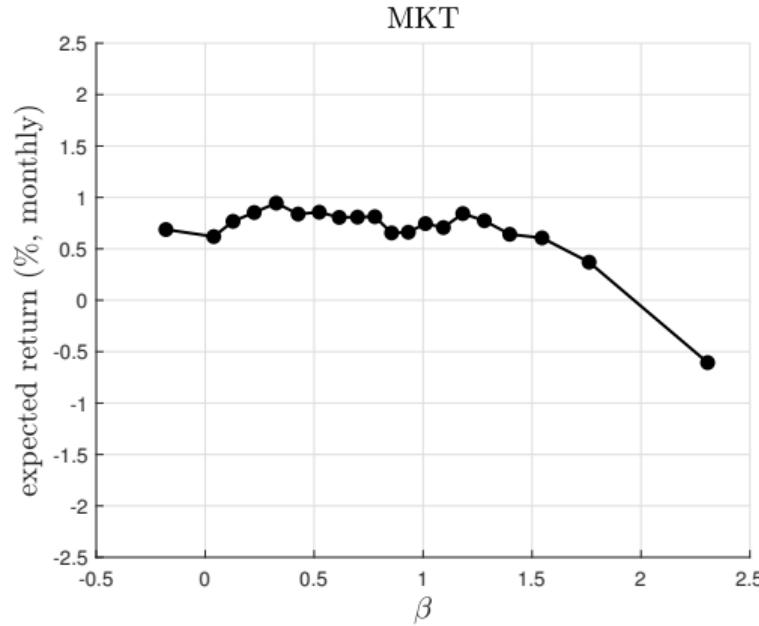
Correlation matrix for *q*'s of FFC4

|     | MKT   | SMB   | HML   | MOM |
|-----|-------|-------|-------|-----|
| MKT | 1     |       |       |     |
| SMB | 0.55  | 1     |       |     |
| HML | 0.47  | 0.57  | 1     |     |
| MOM | -0.47 | -0.23 | -0.75 | 1   |

PC variances for *q*'s of 153 JKP factors

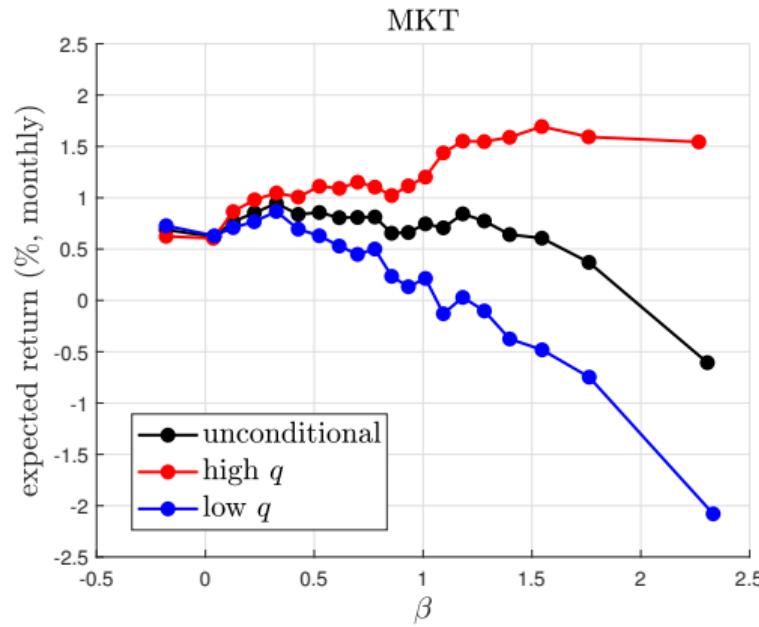


## Baseline: security market line (SML) is flat contradicts “high risk, high return”



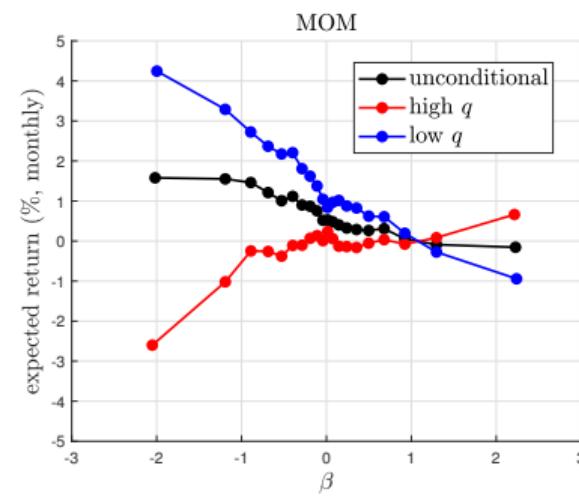
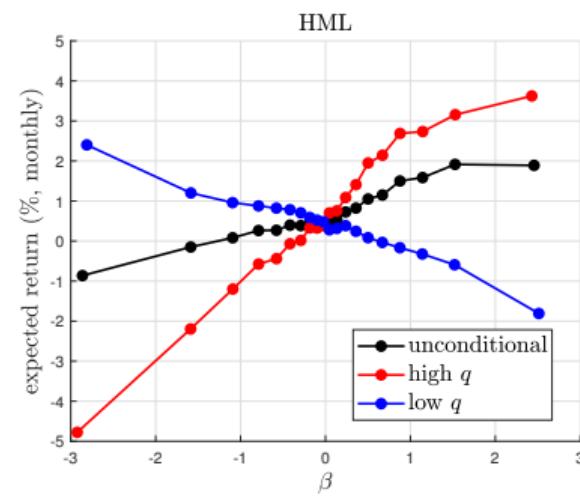
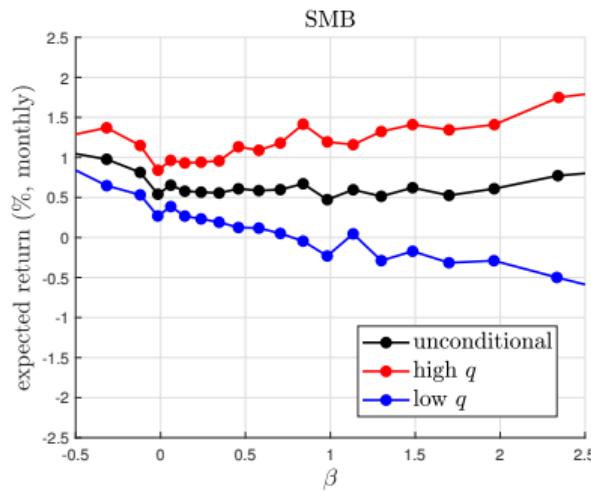
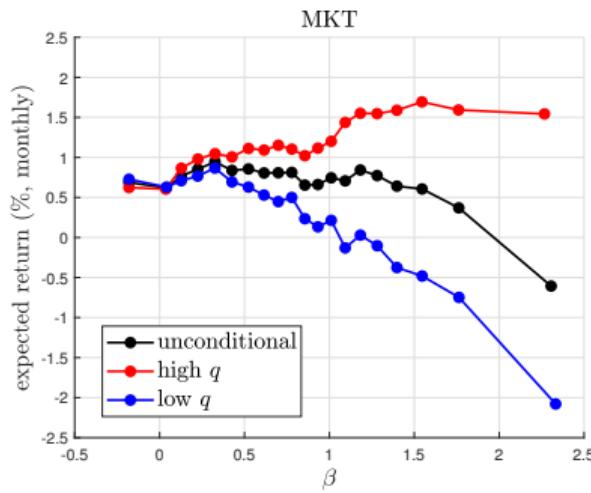
SML as non-parametric regression:  $\mathbb{E}_t[r_{i,t+1}] = Er(\beta_{i,k,t})$  for the stock-month panel

## Risk-return tradeoff (SML) conditioning on $q$



SML as non-parametric regression:  $\mathbb{E}_t[r_{i,t+1}] = Er(\beta_{i,k,t})$

upgraded SML: one more input:  $\mathbb{E}_t[r_{i,t+1}] = Er(\beta_{i,k,t}, q_{k,t})$



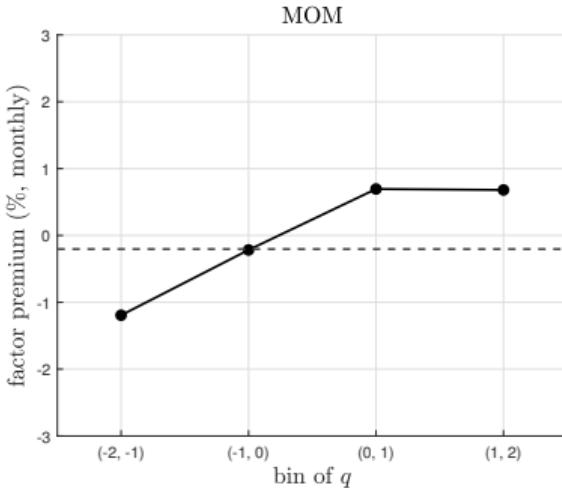
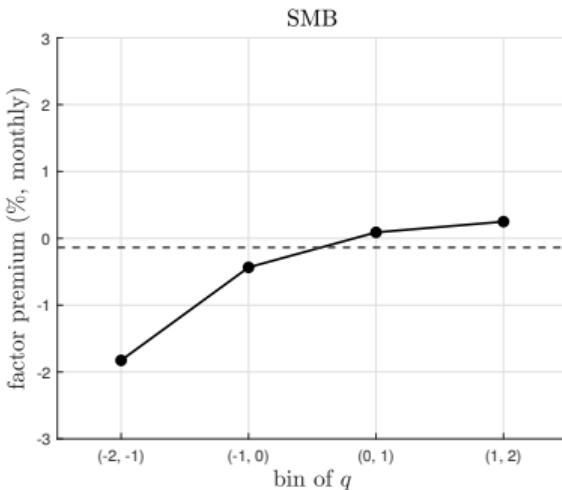
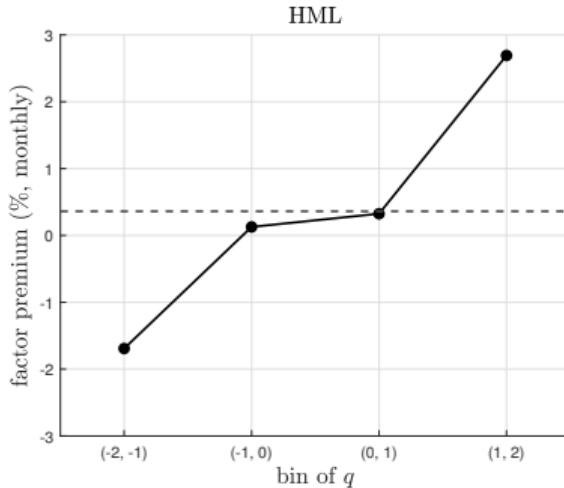
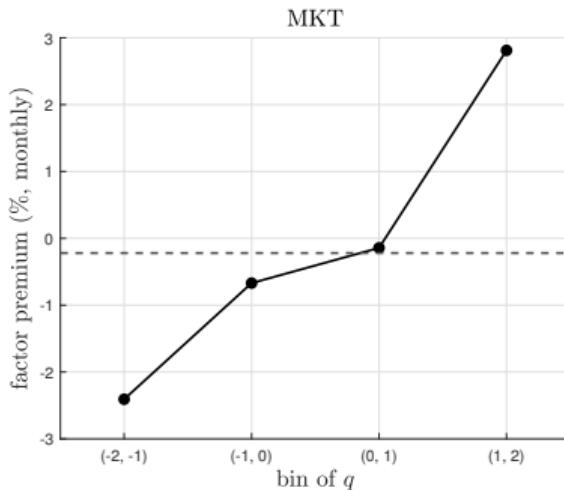
## Fama-MacBeth factor premium increases with $q_{k,t}$

Estimation:

- ▶ Fama-MacBeth: cross-sectional reg  $r_{i,t+1}$  on  $\hat{\beta}_{k,i,t}$ , get coef.  $\gamma_{k,t+1}$ 
  - Canonical:  $\mu_k$  = time-series average of  $\gamma_{k,t+1}$
  - Upgraded: varying  $\mu_{k,t} = \mu_k(q_{k,t})$  conditional on  $q_{k,t}$

Model:

$$\mathbb{E}_t[r_{i,t+1}] = Er(\beta_{i,k,t}, q_{k,t}) = \beta_{i,k,t}\mu_k(q_{k,t})$$



## BTQ (beta-times-quantity) predicts stock returns

- ▶ Factor pricing (APT):

$$\mathbb{E}_t[r_{i,t+1}] = \sum_k \beta_{i,k} \mu_{k,t}$$

- ▶ Factor premium is **constant** vs. **linear function of  $q_{k,t}$** :

$$\mu_{k,t} = \mu_k \quad \text{vs.} \quad \lambda_k q_{k,t}$$

- ▶ Plug in:

$$\mathbb{E}_t[r_{i,t+1}] = \sum_k \mu_k \beta_{i,k,t} \quad \text{vs.} \quad \sum_k \lambda_k \beta_{i,k,t} q_{k,t}$$

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- ▶ Estimation: **BTQ** predictive regression (stock-month panel)

$$r_{i,t+1} = \sum_k \lambda_k (\widehat{\beta}_{i,k,t} q_{k,t}) + error_{i,t+1}, \quad \forall i, t$$

vs. **“ $\beta$ -only”**

$$r_{i,t+1} = \sum_k \mu_k \widehat{\beta}_{i,k,t} + error_{i,t+1}, \quad \forall i, t$$

## BTQ vs. $\beta$ -only, single factor

|  | Fama-French-Carhart factors |       |      |      | Across 153 JKP factors |        |      |
|--|-----------------------------|-------|------|------|------------------------|--------|------|
|  | MKT                         | SMB   | HML  | MOM  | Q25                    | Median | Q75  |
| Panel A: IS $R^2$ comparison, full sample 2000-2022 (%)        |                             |       |      |      |                        |        |      |
| BTQ  | 1.01                        | 0.30  | 1.00 | 0.91 | 0.39                   | 0.62   | 0.95 |
| $\beta$ -only  | 0.05                        | 0.05  | 0.12 | 0.06 | 0.02                   | 0.06   | 0.10 |
| Panel B: OOS $R^2$ comparison, evaluation window 2010-2022 (%) |                             |       |      |      |                        |        |      |
| BTQ  | 0.75                        | 0.60  | 0.84 | 0.65 | 0.20                   | 0.38   | 0.67 |
| $\beta$ -only  | 0.05                        | -0.10 | 0.15 | 0.02 | -0.03                  | 0.04   | 0.11 |

## BTQ vs. $\beta$ -only, single factor

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## BTQ vs. $\beta$ -only, single factor, coefficients

|  | Fama-French-Carhart factors |        |        |         | Across 153 JKP factors |         |        |
|--|-----------------------------|--------|--------|---------|------------------------|---------|--------|
|  | MKT                         | SMB    | HML    | MOM     | Q25                    | Median  | Q75    |
| Panel C: full-sample coefficient comparison: 2000-2022 |                             |        |        |         |                        |         |        |
| <b>BTQ</b>   |                             |        |        |         |                        |         |        |
| $\lambda_k$  | 1.80                        | 0.72   | 1.48   | 1.77    | 0.62                   | 0.99    | 1.48   |
| $t$ -stat  | (4.18)                      | (2.76) | (3.52) | (3.38)  | (2.24)                 | (2.96)  | (3.69) |
| <b><math>\beta</math>-only</b>                         |                             |        |        |         |                        |         |        |
| $\mu_k$  | 0.38                        | 0.31   | 0.56   | -0.50   | -0.33                  | -0.14   | 0.22   |
| $t$ -stat  | (1.07)                      | (1.25) | (1.71) | (-1.23) | (-1.52)                | (-0.71) | (1.11) |

## BTQ vs. $\beta$ -only, multi-factor

|  | CAPM<br>$K = 1$ | FF3<br>3 | FF3C<br>4 | FF5<br>5 | FF5C<br>6 |
|--|-----------------|----------|-----------|----------|-----------|
| Panel A: IS $R^2$ , full sample 2000-2022 (%)        |                 |          |           |          |           |
| BTQ  | 1.01            | 1.17     | 1.19      | 1.17     | 1.21      |
| $\beta$ -only  | 0.05            | 0.17     | 0.21      | 0.18     | 0.22      |
| Panel B: OOS $R^2$ , evaluation window 2010-2022 (%) |                 |          |           |          |           |
| BTQ  | 0.75            | 1.03     | 1.07      | 0.44     | 0.65      |
| $\beta$ -only  | 0.05            | 0.15     | 0.22      | -0.26    | -0.05     |

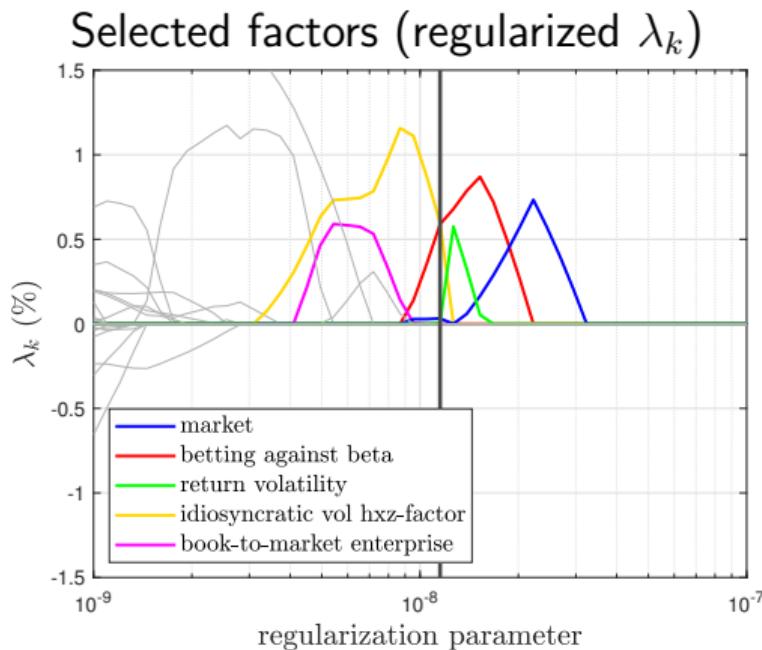
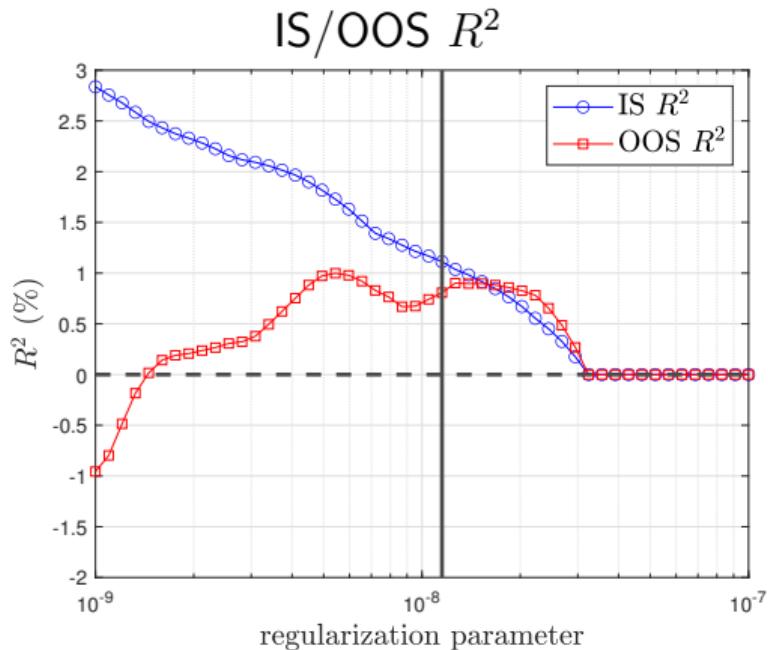
▶ coefficients

## “Taming the factor zoo” with BTQ

- ▶ So many proposed factors, which are fundamental?
- ▶ New perspective to discipline factors with quantity
  - old question:  $\mu_k > 0$ ? is there factor premium?
  - new question:  $\lambda_k > 0$ ? does factor premium **vary** with investor risk holdings?
- ▶ Method:
  - BTQ prediction with 159 FF+JKP factors
  - factor selection with Lasso

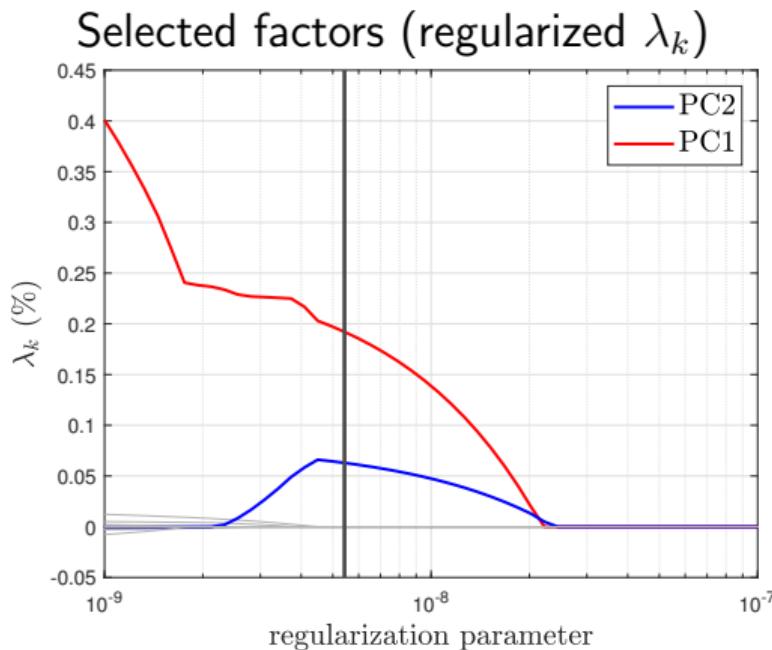
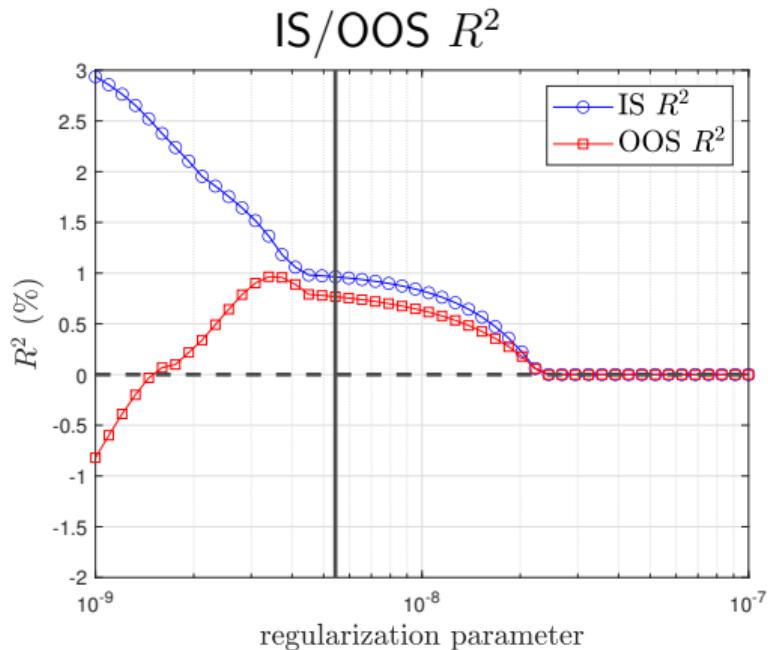
# BTQ, selecting from factor zoo

OOS predictive  $R^2 \approx 1\%$ , 5 factors selected, positive coefficients



# BTQ, selecting from PC factors

PC1 and PC2 selected, positive coefficients, high OOS  $R^2$



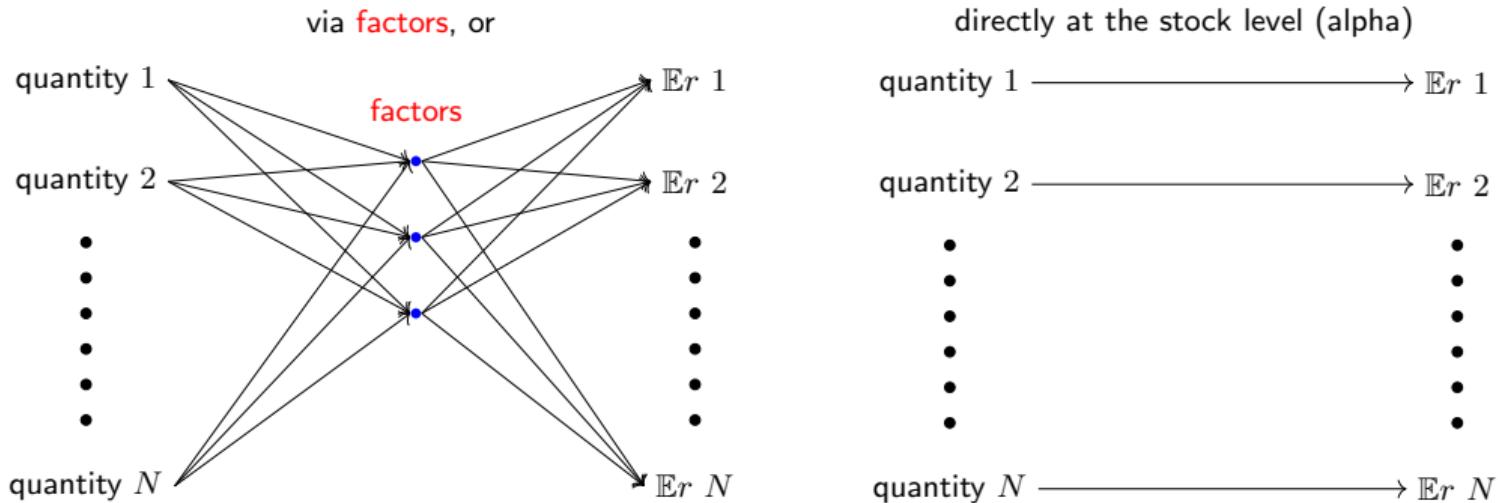
Quantity-premium association is stronger  
when intermediary risk-bearing capacity is lower  
support risk-based interpretation of quantity-premium relation

$$r_{i,t+1} = \lambda_{k,\text{const}} \hat{\beta}_{i,k,t} q_{k,t} + \lambda_{k,\text{slope}} \hat{\beta}_{i,k,t} q_{k,t} \times \text{risk-bearing capacity}_t + \text{error}_{i,t+1}$$

| risk-bearing capacity proxy used   | baseline BTQ | BTQ $\times$ risk-bearing capacity |              |
|------------------------------------|--------------|------------------------------------|--------------|
|                                    | none         | $\Delta\text{ICR}$                 | BKX return   |
| A. Market factor                   |              |                                    |              |
| $\lambda_{\text{mkt, const}} (\%)$ | 1.80         | 2.49                               | 1.21         |
| <i>t</i> -stat                     | (4.18)       | (4.17)                             | (2.76)       |
| $\lambda_{\text{mkt, slope}} (\%)$ |              | <b>-1.11</b>                       | <b>-0.90</b> |
| <i>t</i> -stat                     |              | (-2.24)                            | (-3.12)      |
| full-sample $R^2$ (%)              | 1.01         | 1.21                               | 1.37         |
| OOS $R^2$ (%)                      | 0.75         | 0.62                               | 0.80         |

# Alpha model with quantity at individual stock level

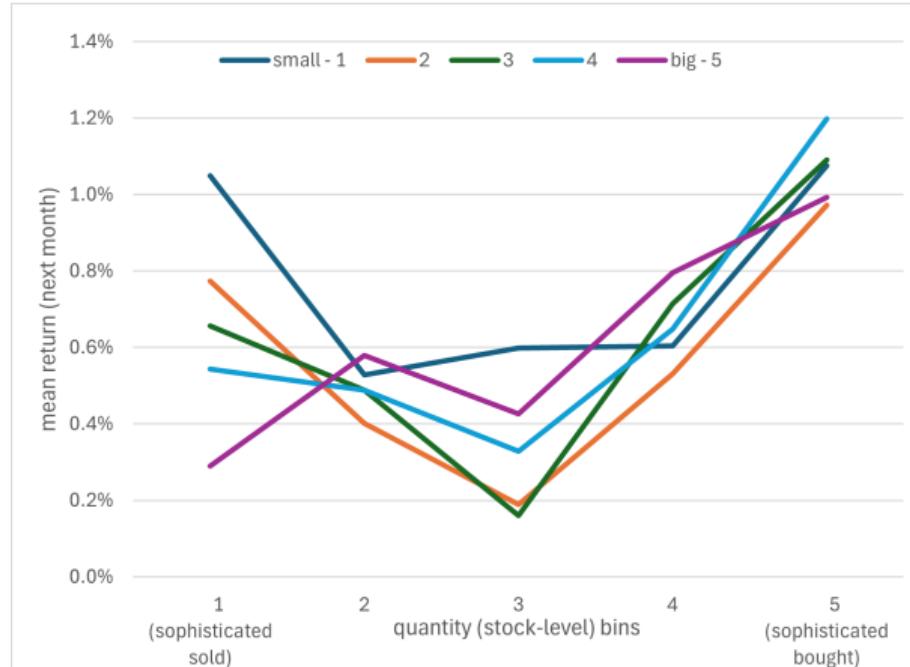
- ▶ Quantity affects expected returns via factors or also directly at stock level?



- ▶ Yes, quantity-driven alpha complements BTQ
- ▶ U-shaped  $quantity_{i,t} - \mathbb{E}_t r_{i,t+1}$  relation, mostly in small stocks

# Alpha model with quantity at individual stock level (preliminary results)

- U-shaped quantity $_{i,t} - \mathbb{E}_t r_{i,t+1}$  relation, mostly in small stocks  
potential trend-following of extreme mutual fund inflows (maybe meme stocks)
- $q_{i,t}^{stock}$ —size  $5 \times 5$  double sort:



## More results

- ▶  $q_{\text{mkt},t}$  negatively correlated with **sentiment measures**  
support interpretation of  $q$  direction:  $q \uparrow =$  sophisticated buy / noise sell
- ▶  $\beta_k$  and  $q_k$  cannot mis-match  
a factor's  $q_k$  is only relevant to risk-return trade-off along that factor's  $\beta_k$   
suggest factor risk structure is essential
- ▶ beta-times-[factor momentum] does not work  
suggest "flow chasing past performance" is not an explanation
- ▶ beta-times-[macro variables] does not work  
suggest  $q$  is not repackaging known factor return predictors
- ▶ Robust results to size groups, time periods, and alternative  $q$  construction specifications

# Quantity, Risk, and Return

factor risk  $+$  quantity to explain expected stock returns

Findings:

- ▶ Risk-return tradeoff ( $\beta$ - $\mathbb{E}r$  relation) depends on quantity
- ▶ BTQ predicts stock returns
- ▶ A new perspective to the “factor zoo” problem with quantity

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